

# CORPORATE PRESENTATION

CORPORATE PRESENTATION Q1/2019 – OTCQX: PTOTF – TSX: PAT



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# OUR VISION AND MISSION



## VISION

To **create a world safer** from acts of violence on our global citizens.

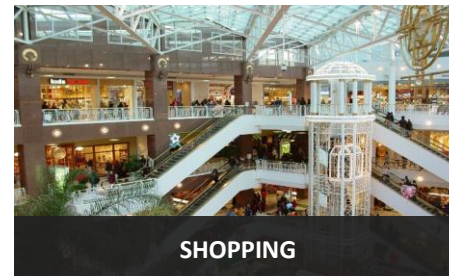
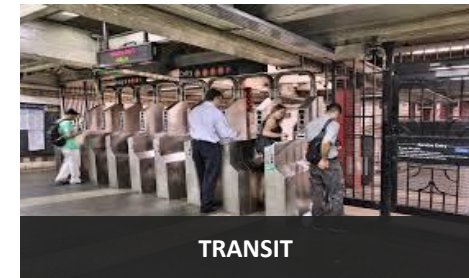


## MISSION

To be the foremost proponent and provider of innovative **threat detection** and counter terrorism **solutions** and **services** for general public safety.



# TODAY'S SECURITY NEEDS - PUBLIC AND PRIVATE SPACES



# PATSCAN CMR COGNITIVE MICROWAVE RADAR

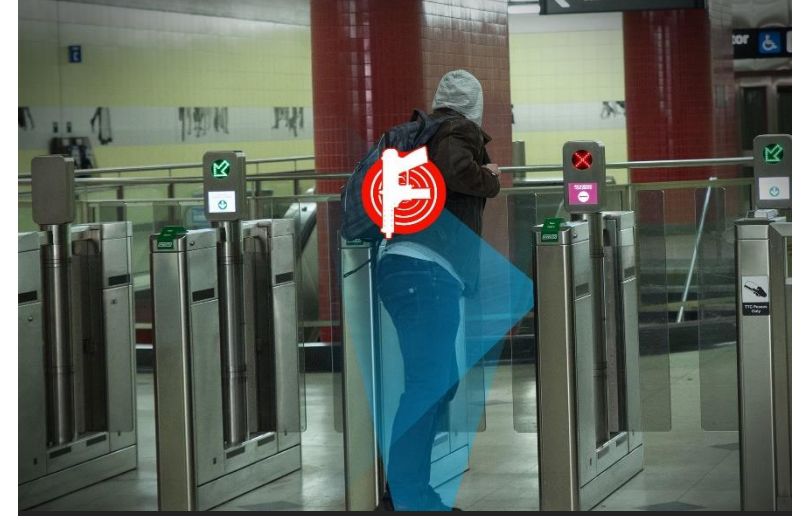
## Typical Use-Case Environments



REGISTRATION/FRONT DESK



CONTROLLED ENTRYWAYS



PUBLIC ACCESS POINTS/TURNSTILES

**PATSCAN™** easily integrates with existing security systems (i.e. CCTV, turnstile and entry controls, biometrics).

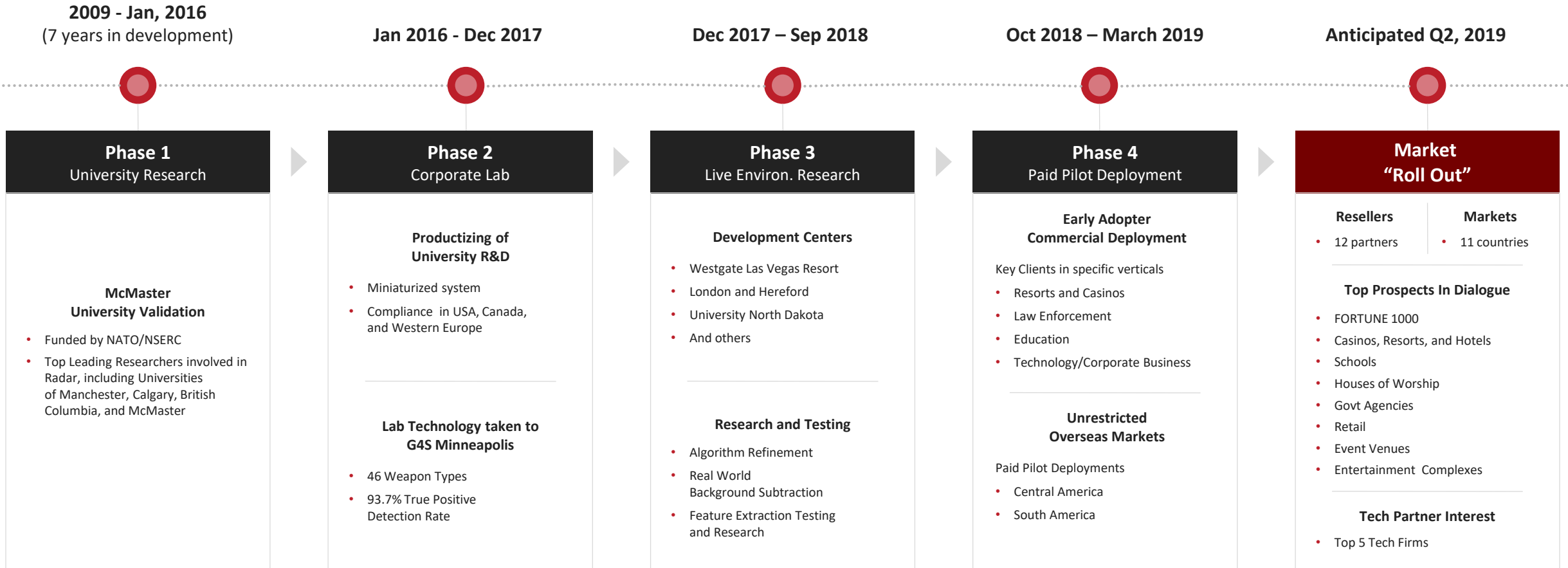
Early warning capability extends threat perimeter and improves response times.

Environmental/structural factors necessitate professional assessment/integration/installation.



# LAB TO MARKETPLACE

## Technology Pathway







# GROWTH: PATSCAN VRS VIDEO THREAT RECOGNITION

AN INNOVATIVE FORCE MULTIPLIER FOR SECURITY TEAMS

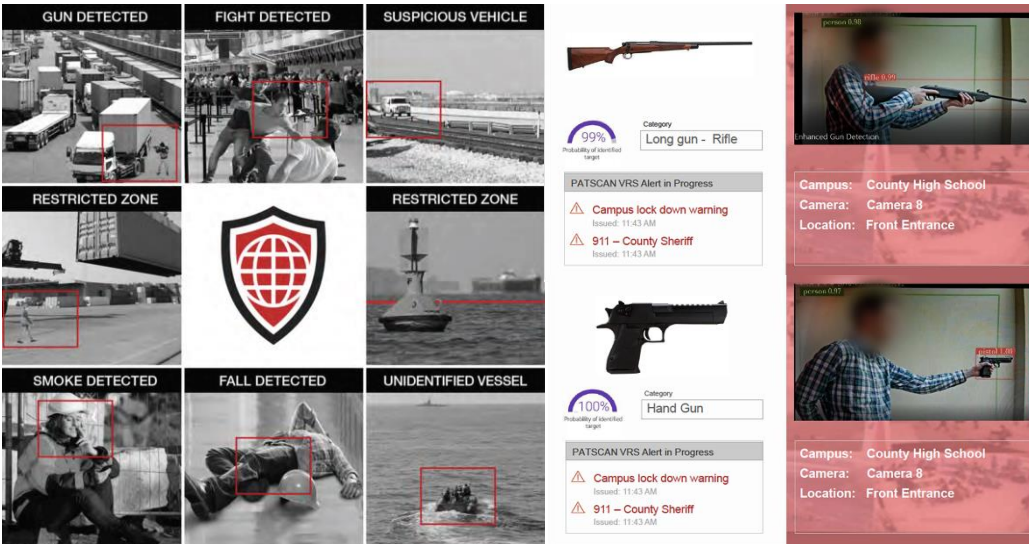



The **PATSCAN VRS** uses artificial intelligence coupled with video surveillance and active monitoring to detect and inform security personnel of active threats, public disturbances, unusual behavior or items, and terrorist activity.

-  **Streaming Video:** Leverage existing cameras, or newly deploy camera systems from selected partners
-  **Secure Processing:** Video is processed in real-time onsite, or in the cloud, with the latest deep learning techniques.
-  **Active Monitor:** The behaviours of interest are highlighted as alerts for immediate review.
-  **Intelligence:** Confirmed alerts are sent along with key information to help streamline front-line response.


## PATSCAN VRS DETECTS:

- Guns, Rifles & Bombs
- Fights & Public Disturbances
- Intrusions & Break ins
- Suspicious Items & Behavior




 Existing Camera Feeds


+

 Secure Server & Video Processing Tools

+

 Artificial Intelligence Software Modules

=

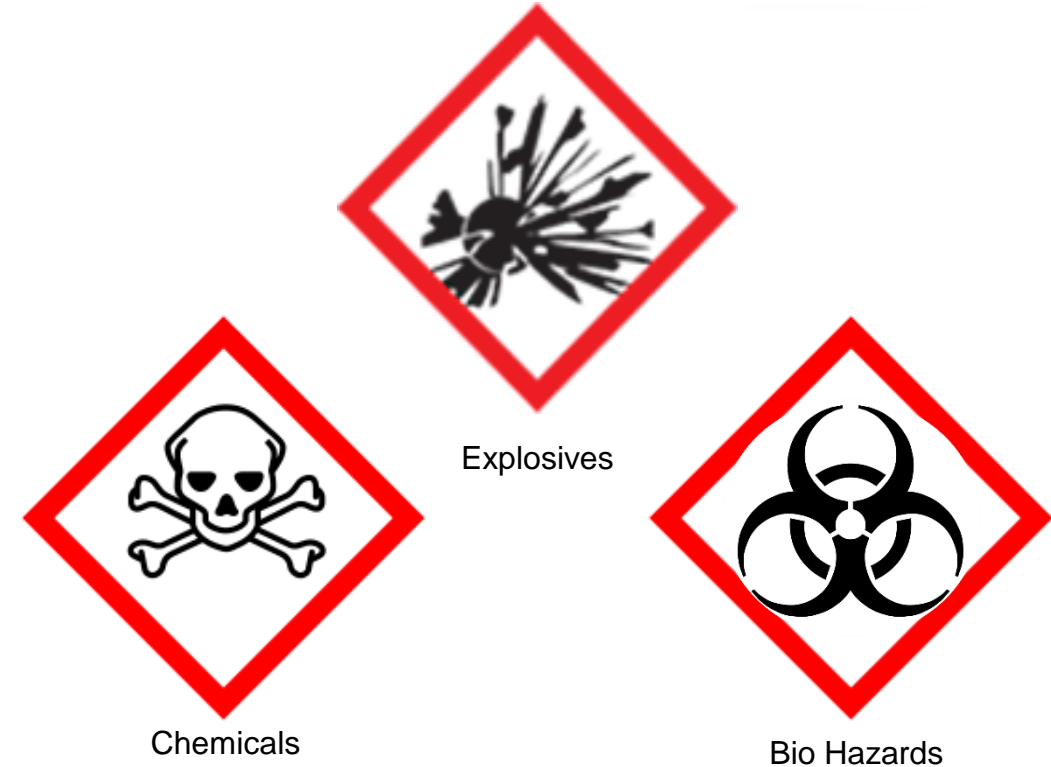
 Real-time Threat Recognition & Alerts

# GROWTH: PATSCAN STS

The **PATSCAN STS** multi-chemical threat detection sensors use proprietary technology to rapidly detect trace chemicals in air with a parts-per-trillion sensitivity. This allows for the real-time stand-off detection of active chemical and explosive threats.

## THREATS DETECTED

- Explosives
- Gun Powder
- Chemical Warfare Agents
- Volatile Organics
- Nerve Agents
- Narcotics
- Fentanyl





# PATSCAN PRODUCT LINE: Pushing The Perimeter Out



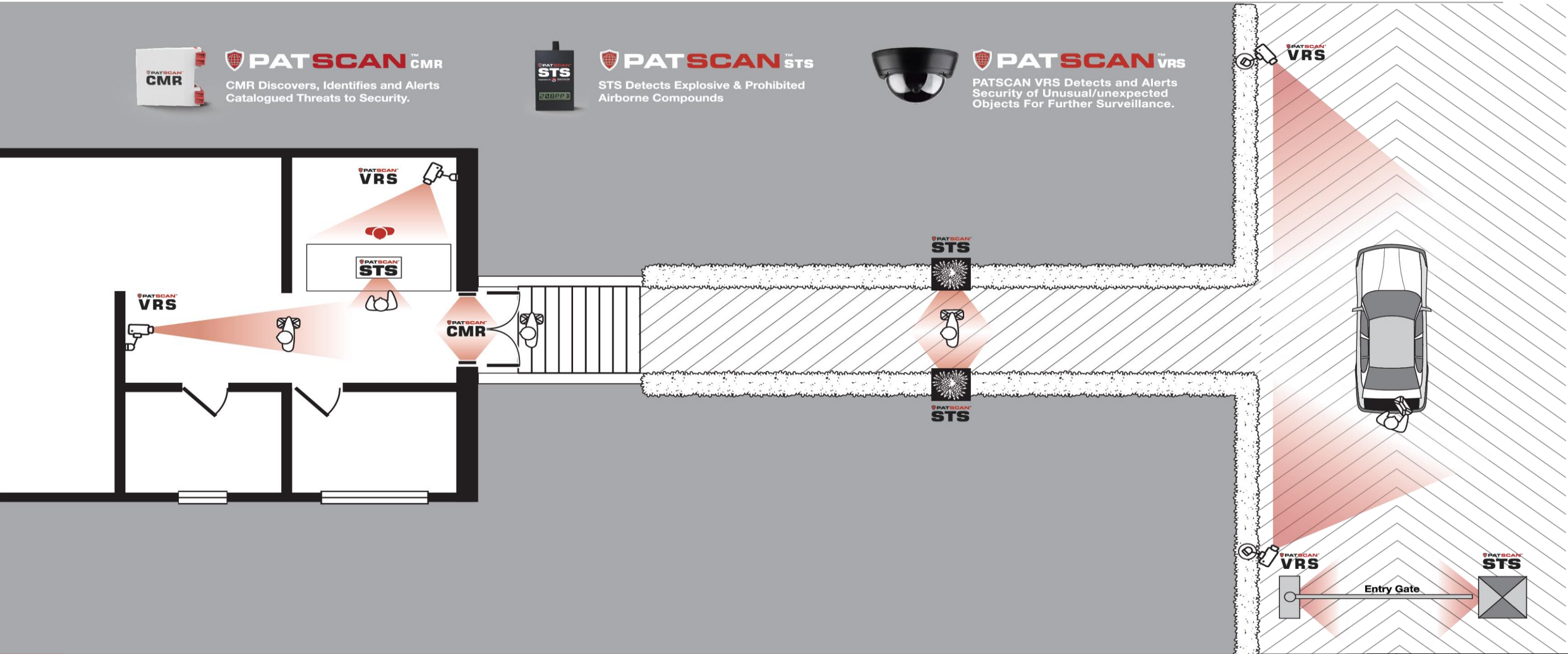
**PATSCAN™ CMR**  
CMR Discovers, Identifies and Alerts Catalogued Threats to Security.



**PATSCAN™ STS**  
STS Detects Explosive & Prohibited Airborne Compounds



**PATSCAN™ VRS**  
PATSCAN VRS Detects and Alerts Security of Unusual/unexpected Objects For Further Surveillance.



# RECENT ACHIEVEMENTS



## ACHIEVEMENTS

- **Acquisition:** Concludes EhEye Inc. Video Threat Recognition Software; rebranded as PATSCAN VRS
- **Financing:** Close of \$46.0 Million Bought Deal (November 21, 2018)
- **Active Clients:** Westgate Las Vegas, University of North Dakota, A Regional Police Force, Seminole County Schools, CISCO
- **Resellers:** 12 Active Resellers—Canada, US, South and Central America, Caribbean Basin, UK, France, Israel, Egypt, South Africa, and Australia/New Zealand
- **Sales Prospects and Clients:** +9000 qualified reseller and end-user client leads
- **Global Media Coverage:** ABC, NBC, CBS, FOX, UK SKY, Discovery, Wired, Security Today and more
- **Social Media Followers:** Average 50% increase month-over-month
  - Engagement: Facebook 155,524 – Twitter: 57,098 – LinkedIn: 5,713
  - Video Views: 87,514
  - Clicks to website: 334,314 – Unique Visitors: 630,236 – Followers: 19,275
  - Newsletter Subscribers: 4,244

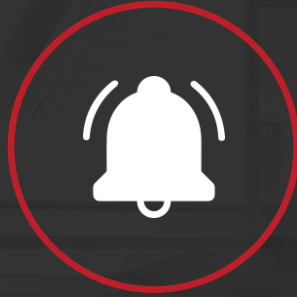
# GROWTH: PEOPLE / POLICY / PLATFORM INTEGRATION

*INTEGRATING HUMAN, SOCIETAL & PHYSICAL FACTORS*



## PEOPLE

Mix Human Expertise  
and Technology



## POLICY

Insights for  
Appropriate Response



## PLATFORM

Quick and  
Accurate Detection

**PATSCAN PRODUCTS:** A dedicated research team at Patriot One identified several innovative threat detection solutions which easily integrate with our cognitive microwave radar technology (CMR). Deployment of a revenue-generating expanded lineup for perimeter security solutions is now under review.



# PATRIOT ONE TEAM

## MANAGEMENT

### Scott Shepherd

Chairman

Worked with the Department of Foreign Affairs and International Trade, Export Development Corp., Imperial Chemical Industries PLC, Trafalgar House PLC, and Nexus group of Companies.

### Martin Cronin

CEO & President

An expert in counter-terrorism, conflict resolution, and government/corporate interface. His career includes over twenty years experience of international diplomacy with the British Government.

### Phil Lancaster

SVP Business Development & Government Relations

An extensive career in law enforcement. Former British police officer, worked internationally in VIP close protection, as well as service in British Overseas Territories.

### Robert Lex

VP Operations

Over 25 years of experience in global manufacturing operations and supply chain management for high-tech and custom automation industries, recently with Avigilon.

### Franco Cerantola

VP Product Delivery

Over 31 years experience in engineering/operations and program management in the aerospace, telecommunication and high-tech industries. Recently with Smith Detection.

### Dr. Paul Rice PhD

VP Research & Radar Systems

Over 15 years of international experience working in technical and management roles with start-up companies in the security sector.

### Jeff Tindale

VP Capital Markets & Director

Over 20 years in private capital and investor consulting and advisory services to high-growth companies across various sectors. Experienced in corporate governance, finance, mergers and acquisitions.

### Paul Borselli

VP Marketing & Communications

Over 25 years international sales and marketing experience across today's media and marketing space – brand, agency, media, and adtech. Worked with Disney, Comcast, Verizon, Vodafone and iProspect.

### Mike Barnsley

CFO & Corporate Secretary

Chartered Professional Accountant (CPA, CA) with over 30 years' experience providing financial management and corporate reporting services to public companies. Worked with Deloitte & Touche.

### John Gillies

Director

Over 33 years of federal government experience within national and international security and intelligence environment. Worked with Canadian Security Intelligence Service (CSIS) and RCMP.

### Peter van der Gracht

Director

A serial technology entrepreneur who has successfully launched, financed, operated and sold five technology companies; including: Nexus, Imedia, Teraspan, Fatport and Wavemakers.

# PATRIOT ONE TEAM

## Advisors

### **Dr. Natalia K. Nikolova**

Academic Collaborator

Dr. Nikolova serves on the faculty of McMaster University in Canada and is the Canada Research Chair in High-Frequency Electromagnetics.

### **Governor Tom Ridge**

Advisor

Chairman of Ridge Global. He served as first US Secretary of Homeland Security, Governor of Pennsylvania and Member of the U.S. House of Representative for Pennsylvania.

### **Jamie Hamilton Graham**

Advisor

Served as Chief Constable of the Victoria and Vancouver Police Departments. 34 years in law enforcement includes command roles with the Royal Canadian Mounted Police (RCMP).

### **Andrew Brear**

Advisor

A former British diplomatic officer with extensive international experience in political, intelligence and security issues. Held diplomatic roles in Africa, Middle East and United Kingdom.

### **Al Treddenick**

Advisor

Over 30 years domestic/international tactical & strategic experience. Intelligence operations and criminal investigations with BlackBerry, CSIS and Canadian Embassy/Yemen & Saudi Arabia.

### **Karl Wagner**

Advisor

Served as a senior officer in the US Intelligence Community, with expertise in leading diverse, enterprise-level teams globally. A subject matter expert in counter-intelligence and counter-terrorism.

### **Michael Rozin**

Advisor

Founder of Rozin Security Consulting (RSC) law enforcement and security agency training on counter-terrorism and tactical response techniques. Work spans Mall of America (MoA) to Israeli Defense Forces.

### **Ward Elcock**

Advisor

Former Deputy Minister for Public Safety with Canadian Federal Government, responsible for five law enforcement and security agencies, including RCMP, CSIS and Corrections Canada.

# UPCOMING MILESTONES

- **Paid Trials:** Expand rollout during Q1, 2019 of PATSCAN CMR and PATSCAN VRS paid trials with global reseller partners across the globe. Including: United Kingdom, Australia/New Zealand, South Africa, Columbia, Guatemala and Middle East
- **TSX Uplisting:** Uplist onto the TSX main board from TSX-Venture during Q1, 2019
- **Product Integration:** Begin work on further integrations with PATSCAN CMR and PATSCAN VRS, as well as other products secured through partnerships and/or acquisitions, during Q1, 2019.
- **Acquisitions:** Continue evaluating covert threat detection solutions available in the market or pre-market for acquisition and integration in our layered, multi-sensor approach to threat detection during Q1/2, 2019.
- **Board Member Additions:** Corporate and Industry
- **Partnership Announcements:** Announce the Defense Contractor Partnerships, along with the Canadian Dept of Defense partner through Build In Canada Program (BCIP) during Q1, 2019.
- **Commercial Rollout:** Begin transitions paid trial programs with reseller and their end-user clients into paid commercial rollout programs of the PATSCAN CMR and PATSCAN VRS beginning in Q2, 2019
- **Brand/Thought Leadership Expansion:** Expand brand position and thought leadership in layered multi-sensor approach to the threat detections and people-policy-platform approach; driving Patriot One being seen as the Global Leader in the covert threat detection space. Overall 2019 focus.



# CAPITAL STRUCTURE

TSX: PAT – OTCQX: PTOTF

## Shares Outstanding

**137.5M**

## Warrants

**38.07M**

**\$2.49**

Weighted Average Exercise Price

## Options

**6.03M**

## Fully Diluted S/O

**181.6M**

## Working Capital

**C\$73M**

## Market Cap

**\$275M TSX / \$200M OTC**

## 52 Wk. High

**\$3.01 TSX.V / \$2.29 OTC**

## 52 Wk. Low

**\$1.06 TSX.V / \$0.82 OTC**

# THANK YOU



**Headquarters/Product Integration**  
Toronto, Canada

**Software Development**  
Ottawa  
1479 Laperriere Avenue,  
2nd floor, Ottawa, ON K1Z 7S8

**Sales Office and Showroom**  
Kelowna  
1652 Innovation Dr, Kelowna,  
BC V1 V 2Y 4 Canada

**International Threat Detection Test Centre**  
North Dakota  
University of North Dakota, 3851 Campus Rd.  
Grand Forks, ND 58202

**Product Development Centre**  
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Westgate Las Vegas Resort, 3000 Paradise Rd,  
Las Vegas, NV 89109, USA

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